



## Purpose

The purpose of this document is to provide guidance on factors by which the NYSED Charter School Office to determine whether a school has engaged an entity that provides comprehensive (or deliver a substantial portion of the) services necessary to manage and operate the Charter School pursuant to a contract between such entity and the Charter School. In such a case, the school must be given express approval by the Board of Regents to enter into that contract, and the contract between the school and the entity must align with the requirements set forth in 2.13, 2.14 and Exhibit C of the Charter Agreement. This document is solely meant to provide clarity and guidance to the field.

## Definition of an Entity that Provides Comprehensive Management Services

An entity will be deemed an educational service provider (ESP), charter management organization (CMO), education management organization (EMO), Professional Employer Organization (PEO), or other entity that provides comprehensive management services by the New York State Education Department if:

1. The entity provides three or more of the following management services necessary to manage and operate the charter school:
  - A. Academic including but not limited to curriculum and/or instruction
  - B. Fiscal (including but not limited financial management, forecasting, payment processing, fiscal pass-throughs, fiscal sponsor, budgeting and auditing services)
  - C. Operational development and/or implementation of systems to manage the day to day running of the school (including but not limited to school food, transportation, information technology, student recruitment and/or enrollment, asset management, and building management)
  - D. Human Resources including but not limited to assisting in or directly hiring of staff, training of staff, professional development, staff benefits and/or payroll
  - E. Data Management including but not limited to providing student information systems, data entry, data analysis, and providing interim assessments
  - F. Preparation and/or Submission of Required Documents (including but not limited to renewal application, revision requests, and annual report)
  - G. Public Relations
  - H. Advocacy, including legal advocacy and/or legal representation
  - I. Policy and Procedure Development
  - J. Fundraising, Grant Writing and Development
  - K. Governance Support

And one or more of the following:

3. The entity oversees the management of two or more schools with a shared vision, mission, or design.

OR

4. The entity provides support services for two or more schools.

For further information about this document, and whether you are a Charter School Office (CSO) or a Charter School Office Unit (CSOU) defined as a contract for that provides comprehensive management services, please contact your Charter School Office liaison [charterschools@nysed.gov](mailto:charterschools@nysed.gov) via phone at (518) 474-1762.